

Sage Construction and Real Estate Solutions For Service and Specialty Contractors



Sage Timberline Enterprise Tomorrow's construction management technology... today.

The more efficiently you allocate your resources, the stronger and more resilient your company will be. But, if you find yourself juggling more parts, materials, service schedules, and customer requests than your current processes can handle, maybe it's time to consider a new accounting and operations software solution with the power to maximize your team's productivity.

Whether you're a service, specialty, or general contractor who performs some of your own work, you need process efficiency in every area of your business if you expect to cut costs for you and your customers. That's why, if you really want your processes to operate as lean as possible, you need tomorrow's business management technology today.

Introducing **Sage Timberline Enterprise**—our newest, innovative business management solution developed especially for service and specialty contractors who need more comprehensive functionality and unsurpassed integration so they can significantly streamline complex processes and increase productivity across their business.

Sage Timberline Enterprise is built upon a high-performance Microsoft® SQL Server® database that allows you to maintain your company's most critical information in one, centralized location so you can keep a close eye on every facet of your business' performance with ease.

As a single solution that truly eliminates the need to enter information more than once, Sage Timberline Enterprise lets you quickly cut through the complexity of service and construction workflows, and gives you better overall visibility and insight into the daily operations

and finances of your business. In turn, you'll gain more control over your business with tangible process efficiencies that let you manage and execute more projects—all while retaining an outstanding level of service.

Sage Timberline Enterprise empowers your team to be more productive because its superior integration and advanced construction and service-specific tools eliminate barriers that you never knew existed. The result? Everyone on your team is immediately more productive with powerful features, including:

- **Intuitive and easy-to-use Workspaces that provide interactive inquiries.**

Now your team can work easily with the data they pull from the system. For example, you can perform an inquiry of current invoices with the ability to edit any of the invoices directly from the list.

- **Process Maps that make learning Sage Timberline Enterprise fast and easy.**

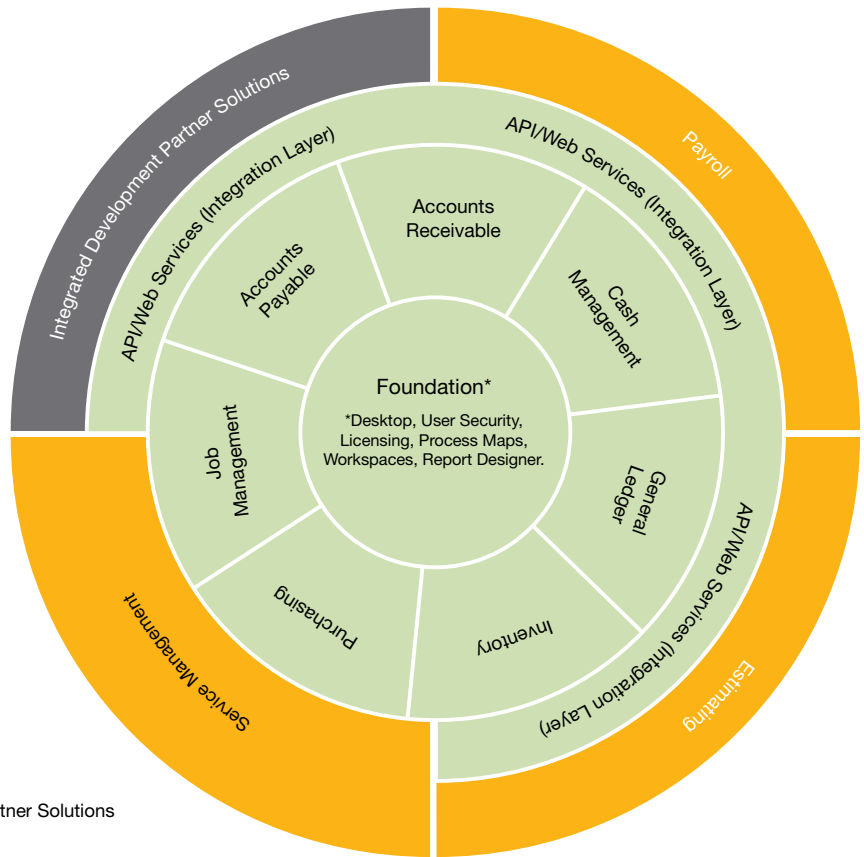
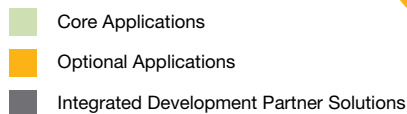
Each map provides you with an interactive, visual representation of everyday roles or department-based processes. Just click on any section of the diagram to complete your work. It's the perfect tool for getting your current staff and new hires up and running quickly.

- **Full integration between Purchasing, Inventory, Service Management, and accounting applications.**

Sage Timberline Enterprise eliminates time-consuming imports and exports between accounting and operations applications.

● Sage Timberline Enterprise

At its core, Sage Timberline Enterprise offers you a comprehensive suite of accounting, purchasing, inventory, job management, and reporting applications in one software solution. It is designed to help you track every aspect of your business performance while growing with your company's evolving demands.



Manage your business' financial health more effectively

Sage Timberline Enterprise offers everything you need to take charge of your payables and receivables, maintain customer agreements and relationships, track your financials, and proactively manage your cash flow. For fast and efficient account reconciliation, all transactions track back to their source and related activity.

Use the software's analysis tools to look at your business from every angle. For example, if you want to identify your most profitable customer relationships and market segments to establish your return on investment, you can easily run customer inquiries that show demographics and the total funds received and spent for each customer. Need to look at the data another way? Just highlight it and right click to send the information automatically to Excel where you can create charts, graphs, or do trend analysis.

Get better control over projects and costs

Sage Timberline Enterprise provides you with complete job costing capabilities combined with the project document tools you need to manage contracts, change orders, and other project documents. Create documents such as RFIs, transmittals and submittals, share them with key stakeholders outside the system,

and import their responses to eliminate duplicate data entry and streamline communication.

Plus, setting up any type of job is a breeze by using job templates or copying existing ones. Once a job is set up, easily move funds from one phase of the project to another without having to go through a complicated change process, all while maintaining a detailed audit trail. And, Sage Timberline Enterprise also manages the entire change management process, both upstream to customers and downstream to suppliers, so you'll always know change requests are being carried out correctly.

Keep better track of parts, materials, and more

If your business conducts both construction and service work, Sage Timberline Enterprise's single database allows you to easily share inventory items between these two divisions of your company so material maintenance is a snap. With easy access to your inventory items from anywhere in the software, your dispatcher, project manager, or purchasing department can quickly view and pull inventory items real-time without ever having to leave their normal workflow. Better yet, your inventory items can be easily traced so you'll always know which materials were used on which jobs.

Accurately track business activity and performance

Knowing where your business stands at a moment's notice is important if you want to get ahead. That's why Sage Timberline Enterprise offers you a complete suite of powerful information and analysis tools such as:

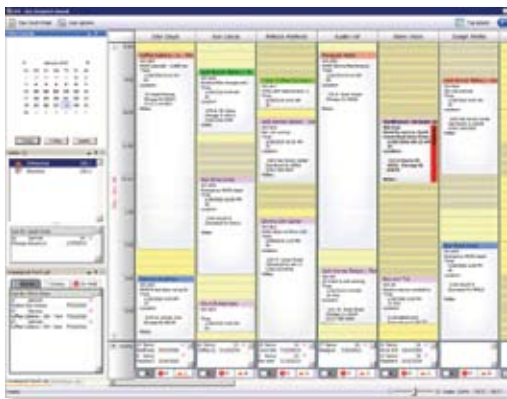
- Interactive Workspace inquiries
- Sage Report Designer
- Excel Integrator

Add functionality as your business evolves

Manage service and maintenance work more effectively

Sage Timberline Enterprise's optional Service Management application centers around a new, state-of-the-art Dispatch Board that provides you with the most comprehensive view and control over your service work. Instantly see which service technicians are available while you're on the phone with customers, and simply drag and drop their names into the appropriate time slots to assign technicians to the job. Sage Timberline Enterprise even does an automatic skill check to ensure that each technician you assign has the right qualifications for the job.

From customer requests and service schedules to miscellaneous parts and a fleet of trucks, service dispatchers have plenty to keep them busy. That's why Sage Timberline Enterprise provides you with a true multi-user environment that allows dispatchers to focus on multiple tasks at once. If a service call comes in while the dispatcher is working on an existing work order, they can easily create a new work order to capture the caller's service request. Whether creating purchase orders, work orders, scheduling service calls, or pulling parts directly from inventory, it can all be executed right from the Dispatch Board. The entire process eliminates extra steps and allows dispatchers to get more work done in less time.



- Sage Timberline Enterprise's state-of-the-art Dispatch Board gives you complete control over your service work. View multiple days at one time, look at different service departments and centers. You can even drag and drop across multiple Dispatch Boards and monitors to get a complete view of your jobs.

Service agreements are easy to create and change at any time. And, you can quickly set up automated preventative maintenance and scheduling. Just indicate if you want the work to be automatically scheduled at a specific time or if you just want to see what maintenance work is coming up so you can contact the customer to find the best time to do the work.

Pay and manage your employees without headaches

Sage Timberline Enterprise's optional Payroll application lets you process regular, certified, and union payroll with the ability to automatically apply labor costs to your jobs supplying you with complete, real-time job cost analysis. You'll also get electronic access to state and government payroll related forms, such as W2s, with ability to print or report electronically, including tax filings, new hires, and more.

Win more work

Now more than ever, competition for profitable jobs is fierce. Your estimates absolutely have to be accurate, timely, and competitive. Sage Timberline Enterprise's optional Estimating application tightly integrates with Sage Timberline Enterprise General Ledger so you can create and set up jobs from estimates in one easy step. Produce your estimates using a variety of takeoff and analytical tools to improve your chance of winning profitable work. And when you win the job, all your estimators need to do is approve the estimate and the job is automatically created for cost-to-budget comparisons. You can even let your accounting staff create a job by selecting from a list of estimates.

Connect to other best-in-class software with ease

To ensure you get the most complete solution for your business, Sage Timberline Enterprise's open design provides integration with a variety of applications offered by authorized Sage Development Partners, including:

- Remote and mobile solutions that allow you to stay connected to project managers and technicians in the field. Using laptops, tablet PCs, cell phones, iPhones, and other mobile web-enabled devices, project managers and technicians in the field can easily track and share employee time worked; and retrieve, update and process service work orders.
- Alerts and notification software that proactively keeps track and alerts you of what needs to be done, who needs to do it, and in many cases, automatically performs the tasks for you.
- Human resources management software that allows you to collect and manage all your employee information such as contact information, employment classifications and ratings, training, certifications, evaluations, employment documents, and more.
- Integration with MICR check printing software to eliminate the security risks and hassle associated with ordering, storing, and maintaining pre-printed checks.
- Customer web site software that allows your customers to easily enter and track their own service work order requests and retrieve all service and invoice history.

For more information about Sage Timberline Enterprise call CPA Technology at (610) 862-1998.



About Sage

Sage supports the needs, challenges, and dreams of more than 2.9 million business customers in North America through easy-to-use, scalable and customizable software and services. Our products support accounting, operations, customer relationship management, human resources, time tracking, merchant services and the specialized needs of the construction, distribution, healthcare, manufacturing, nonprofit and real estate industries. Sage is a subsidiary of The Sage Group plc, a leading international supplier of accounting and business management software solutions and related products and services for small and mid-sized businesses. Formed in 1981, Sage was floated on the London Stock Exchange in 1989 and the Group now has 5.2 million customers and employs over 13,000 people worldwide.



Authorized Partner